

## MINILUXE ECOSYSTEM TODAY

With 96% of talent identifying as BIPOC/female

~\$150M

Cumulative revenue since inception

3M+ SELF-CARE MOMENTS

Cumulative services since inception

**COMPANY-OWNED STUDIOS** 

Becoming one of the largest employers and educators of Asian-American women

14+ PROPRIETARY CLEAN BEAUTY PRODUCTS

100% digital

Bookings and payments

NPS **SCORE** 

## IMPACT SINCE INCEPTION

\$80M

Estimate of Fair Wages Distributed 1,000s

Gallons of Toxic Polish Avoided

2x

Hourly Wage Rate Compared to Estimated Industry Average

35%

Nail Designers out of Total Base Eligible for Equity Ownership 3M

Safe Self-Care Services

1,000s

Of Asian Women and Other Diverse Workers Upskilled

## A DECADE OF CHANGE



Intro of autoclaving in all services



No more acrylics



Oprah's Favorite
Things 2019
"Tesla of Nail Polishes"



All 5-year nail designers **get equity** in the company

2008

2010

2013

2015

2019 2021

2022



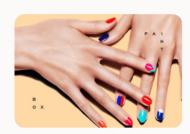
Intro of **health**, **vision** and other benefits for all nail designers



**No other Brands** only proprietary clean Brand



December Canadian TSX raise of \$20M (Largest in Canadian CPC)



Paint Box acquisition